



Top-Ranked Hospital Deploys Trend Micro™ InterScan™ Gateway Security Appliance for a Manageable, Transparent Solution

Fairchild Medical Center, named by Solucient as one of the top 100 U.S. hospitals, epitomizes the best in small community hospitals. One of its primary objectives—to ensure the availability and accessibility of healthcare services for the community—requires transparent, highly effective security solutions.

“Since both OfficeScan and the InterScan™ Gateway Security Appliance give us new features like Web Reputation, they are contributing to a major security upgrade here. The comprehensive protection fits our budgets and helps us get enterprise-class security on a scale that fits our medium-sized organization.”

— Toby Pope, Network Coordinator, Fairchild Medical Center, Yreka, California

Healthy Security Solutions for Healthcare

As a provider of high-quality healthcare, continuous improvement is essential to the success of the Fairchild Medical Center. This includes the ongoing evaluation and selection of technology that enables the delivery of affordable services. Security solutions play a pivotal role, helping the medical center to comply with the Health Insurance Portability and Accountability Act (HIPAA) by protecting the privacy of staff and patients. Continuity of care also depends on the best possible protection from viruses, spyware, and other malware. But the IT team, a group of three, must choose security solutions that do not compromise the performance of the infrastructure, that can be cost-effectively managed by a small staff, and that can be integrated to create an evolving, scalable platform capable of keeping up with the changing nature of security threats.



High-Level Project Goals

- Evaluate affordable alternatives that can meet governance requirements
- Select a solution that can be easily managed by a small IT staff
- Ensure minimal impact on the overall network, critical messaging systems, and other desktops and servers
- Choose a security vendor that provides excellent support to small and medium businesses

KEY BENEFITS

- Gained comprehensive security against today's complex, blended threats and Web-based attacks
- Simplified management with improved monitoring and reporting capabilities
- Introduced scanning at the gateway to catch threats before on-network systems are impacted
- Integrated solutions to gain coverage at multiple points in the network
- Extended security to include 'in-the-cloud' protection, appliance-level protection, and post-event automated desktop cleanup to remove viruses and spyware

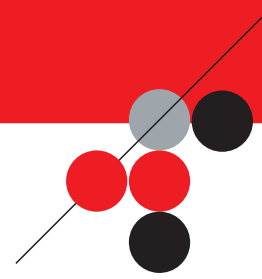
Why Trend Micro?

“For a couple years, IT had been using a GRISOFT AVG security solution. We didn't like the management tools—they were hard to decipher,” said Toby Pope, the network coordinator at Fairchild Medical Center. “When I came to the center, I had more than ten years of experience with Trend Micro solutions. For our 2007 budget process we recommended Trend Micro integrated products as an alternative security solution.”

The IT team set out to find a solution including a gateway product. It was important to stop spam, spyware, and other unwanted content before it hit the network and impacted patient care. Pope explained, “Trend Micro™ InterScan™ Gateway Security Appliance gives us a proven, dependable solution that minimizes the required interaction from our staff. Best of all, the device scans all traffic at the gateway without impacting user performance for other network activities.”

Enterprise Requirements on an SMB Budget

To complete the security solution, the medical center also chose Trend Micro OfficeScan™ Client/Server Edition to protect its desktops and servers from today's Web threats and emerging blended threats.



"Since both OfficeScan and the InterScan Gateway Security Appliance give us new features like Web Reputation, they are contributing to a major security upgrade here," said Pope. "Web Reputation guards users that are out on the Web, making sure they don't visit sites that are known sources of threats and stopping Web transmissions relating to attempted data theft. We can now see and control what's happening both on-network and off-network. The comprehensive coverage fits our budgets and helps us get enterprise-class security on a scale that fits our medium-sized organization."

Integrated Solutions and Premium Support

Complying with governance and HIPAA requirements requires proof. The Trend Micro solutions give the medical center a centralized monitoring and reporting platform for its security solutions. "Consolidating all logging and reporting into a central management tool like Control Manager helps us demonstrate compliance. Trend Micro is helping us by bringing these functions together, and continuing to evolve solutions like the InterScan Gateway Security Appliance that can play a role in healthcare security policies. I'm happy with the products—very happy."

Fairchild Medical Center also counts on Trend Micro Premium Support to augment its in-house IT resources with the backing of Trend Micro solution experts.

Corporate Profile

Fairchild Medical • Yreka, California • www.fairchildmed.org

Fairchild Medical Center is accredited by the Joint Commission on Accreditation of Healthcare Organizations (JCAHO). A state-of-the-art healthcare facility, Fairchild Medical Center offers primary and specialty services such as medical, surgical, orthopedic, urology, emergency, obstetrical and pediatric care. More than 40,000 patients visited Fairchild Medical Center last year. The center is striving to become a leader and catalyst in the formation of a fully integrated health care system that involves the entire community.

Industry/Vertical: Healthcare • **Employees:** A medical staff that includes more than 50 physicians •

Infrastructure: Approximately 150 PCs, 20 servers running Microsoft Server 2003

TREND MICRO PRODUCTS

Trend Micro InterScan Gateway Security Appliance

<http://us.trendmicro.com/us/products/mb/inter-scan-gateway-security-appliance/index.html>

Trend Micro OfficeScan Client/Server Edition

<http://us.trendmicro.com/us/products/enterprise/officescan-client-server-edition/index.html>

Trend Micro Control Manager

<http://us.trendmicro.com/us/products/enterprise/control-manager/index.html>

Trend Micro, Inc.

Trend Micro Incorporated is a pioneer in secure content and threat management. Founded in 1988, Trend Micro provides individuals and organizations of all sizes with award-winning security software, hardware, and services. With headquarters in Tokyo and operations in more than 30 countries, Trend Micro solutions are sold through corporate and value-added resellers and service providers worldwide. For additional information and evaluation copies of Trend Micro products, visit our Web site at www.trendmicro.com.

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