

# IT Service Provider Sees Trend Micro™ Worry-Free™ Business Security Hosted as Preferred Security Solution for Small Offices

Computer Plus One takes the worry out of technology for home offices and small business customers. To keep clients focused on their businesses, and contribute to its own business efficiencies, the service provider takes advantage of best-in-class security solutions that are tailored for the unique needs of its customer base.



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— Per Moeller-Olsen,  
Founder  
Computer Plus One

## SAFER, SMARTER, SIMPLER—AND NOW HOSTED SECURITY

For more than a decade, Computer Plus One has directed its small business customers to Trend Micro security solutions. “Since we first tried Trend Micro products, we’ve really liked them—we are fully focused on Trend Micro,” said Per Moeller-Olsen, founder of Computer Plus One. “Trend Micro™ Worry-Free™ Business Security has a huge competitive advantage with its small footprint—security runs in the background and doesn’t interfere with our customers’ businesses. We even recommend it for home offices, because it is so simple. It keeps our customers safe from the latest web threats, and the console gives us at-a-glance monitoring capabilities. Today, 85% of our customers are using Trend Micro Worry-Free Business Security, and we can’t say enough about how much we like these solutions, including Advanced, Standard and now Hosted.”



## KEY BENEFITS

- **Safer.** Customers’ digital assets on multiple PCs and notebooks (whether in or out of the office) are protected from viruses and other threats, without adding a server or installing server software.
- **Smarter.** Web Threat Protection stops viruses and other threats from the web before they reach office computers without impacting performance.
- **Simpler.** Easy monitoring and zero administration streamline the management of security. Trend Micro hosts and updates the service, to offload customers and the service provider.

Computer Plus One was one of the first beta program participants for Trend Micro Worry-Free Business Security Hosted. “We fully believe in a hosted solution for small offices, and there is no doubt that we are moving in this direction,” explained Moeller-Olsen. “It makes total sense, especially with the explosion in the number of mobile laptop users and the emergence of the low-end ‘netbook’ laptops. Many of these users are rarely in their home offices. As long as systems are connected to the Internet, Trend Micro Worry-Free Business Security Hosted keeps them up to date and therefore protected. The lightweight design suits mobile platforms and Trend Micro’s in-the-cloud web reputation further offloads systems while strengthening overall protection.”

Trend Micro Worry-Free Business Security Hosted allows service providers like Computer Plus One, as well as small offices, to protect multiple PCs and notebooks without adding a server or installing server software. They save time by being able to centrally manage security from anywhere. Computer Plus One can improve its awareness of small offices' threat and update status over individually managed consumer solutions. Since Trend Micro hosts and updates the service automatically, Computer Plus One gains a cost-effective security solution that adds value to its service portfolio. Its customers have gained protection from viruses, web threats, and other threats with minimal impact on their system performance.

### ADVANCED SECURITY FEATURES FOR SMALL BUSINESSES AND HOME OFFICES

Worry-Free Business Security gives Computer Plus One a full-featured security solution for its small business customers. The latest release includes many forward-looking enhancements, including:

- Web Threat Protection, powered by Smart Protection Network, to limit exposure to risky web sites
- Desktop and file server antivirus, antispymware, anti-rootkit, and anti-bot protection
- Damage Cleanup Services
- Personal firewall
- POP-3 antispam blocking

"Worry-Free Business Security Hosted has done a great job of catching the latest threats," said Moeller-Olsen. "Since we have been deploying this solution, there hasn't been a single security issue for any of the customers that are being protected by it. Once it's installed, it just works. The combination of advanced security features and reporting capabilities give us—and our customers—peace of mind."

### SERVICE PROVIDER SUPPORT

To give its customers the best possible support, Computer Plus One must partner with a security solution provider that not only offers best-in-class solutions but also world-class support. Trend Micro has met its requirements in both categories.

"Trend Micro offers smart solutions for service providers," said Moeller-Olsen. "Trend Micro Worry-Free Business Security Hosted is constantly updated without impacting our customers' systems. There is practically zero administration for us, and we can very easily monitor all of our customers from a central location. We also plan to use Trend Micro Worry-Free Remote Manager, to further simplify the business of supporting our customer base. The Trend Micro offerings are tailored for the small business marketplace, and the company also provides us with exceptional local support. It is very important to us that we don't have to call halfway around the world to reach a product expert. By partnering with Trend Micro, we've been able to take advantage of the local support center and can always get help from Trend Micro experts in our own time zone."

### CORPORATE PROFILE

**Computer Plus One**  
**San Diego, California**  
**619 892 3643**

Computer Plus One specializes in home office and small business computer support. Microsoft Small Business Server experts help customers work smarter and faster and get more done by remaining focused on their business instead of technology.

- **Industry/Vertical** IT Services
- **Employees** 2 (plus 3 contract consultants, and partnerships with other service providers)
- **Infrastructure** Microsoft Small Business Server users; 10-50 employees
- [www.computerplusone.com](http://www.computerplusone.com)

### TREND MICRO PRODUCTS

- **Trend Micro Worry-Free Business Security Hosted**  
<http://us.trendmicro.com/us/products/sb/worry-free-business-security-hosted/index.html>
- **Trend Micro Worry-Free Remote Manager**  
[www.trendmicro.com/wfrm](http://www.trendmicro.com/wfrm)



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